

# Hamlin High Yield Municipal Bond Strategy

"Tax-Efficient, Risk-Adjusted, Growth"

First Quarter 2012

## Investment Objectives

Hamlin manages nonrated, tax-exempt high-yield municipal bonds which finance essential services across the country and include correctional facilities, charter schools and senior living facilities. We believe these projects offer solutions to pressing national challenges such as increasing incarceration rates, an inadequate national education system, and the aging of Baby Boomers. Our investment objectives are to protect invested capital and maximize after-tax yield. Historically, Hamlin fixed income portfolios have produced growing streams of income, positive total rates of return, and provided clients with access to cash flow.

## Investment Team

### Vivian Pan, Ph.D., CFA

Chief Investment Officer, Partner  
State University of NY at Binghamton, BA Chemistry & BA Geology, 1983  
Yale University, M.Phil., Geology & Geophysics, 1985  
Yale University, Ph.D., Geology & Geophysics, 1989

### Joseph J. Bridy

Portfolio Manager, Partner  
Bucknell Univ, BA Finance & Economics, Cum Laude 1998  
Cornell University Johnson Graduate School of Management  
MBA in Finance with High Distinction, May 2004

### Benjamin P. Kaufman

Senior Analyst  
Northeastern University, BS Finance, 2004

### Parker B. Stützer

Analyst  
Harvard College, BA, Government, 2008  
Columbia Business School, MBA, 2010

### Charles E. Harkin

Senior Portfolio Administrator  
Seton Hall University, BA Marketing, 1990  
Fordham University, MBA in Finance 1997

Top 10 States			Sector Allocation		
	% of Total	Yield to Worst		% of Total	Yield to Worst
Arizona	17.23%	7.36%	Education	44.68%	7.37%
Texas	14.90%	8.12%	Senior Living	30.51%	6.75%
Florida	11.91%	7.61%	Correctional	21.09%	8.55%
Colorado	8.28%	6.61%	FBO	2.58%	6.96%
Virginia	6.75%	5.44%	Industrial Development	0.89%	6.89%
New Jersey	6.31%	7.50%	Housing	0.15%	8.90%
Georgia	5.83%	7.34%	Airline	0.09%	9.03%
Michigan	5.31%	7.65%			
New York	3.76%	6.92%			
Utah	2.92%	7.66%			

Approximate # of Securities	Yield to Worst	Coupon	Maturity	Duration
50	7.42%	6.83%	21.49	9.99

\*Data is calculated using market value weighted averages on all Hamlin Municipal Bond Holdings

\*This information is supplemental to the attached compliant presentation

## Performance

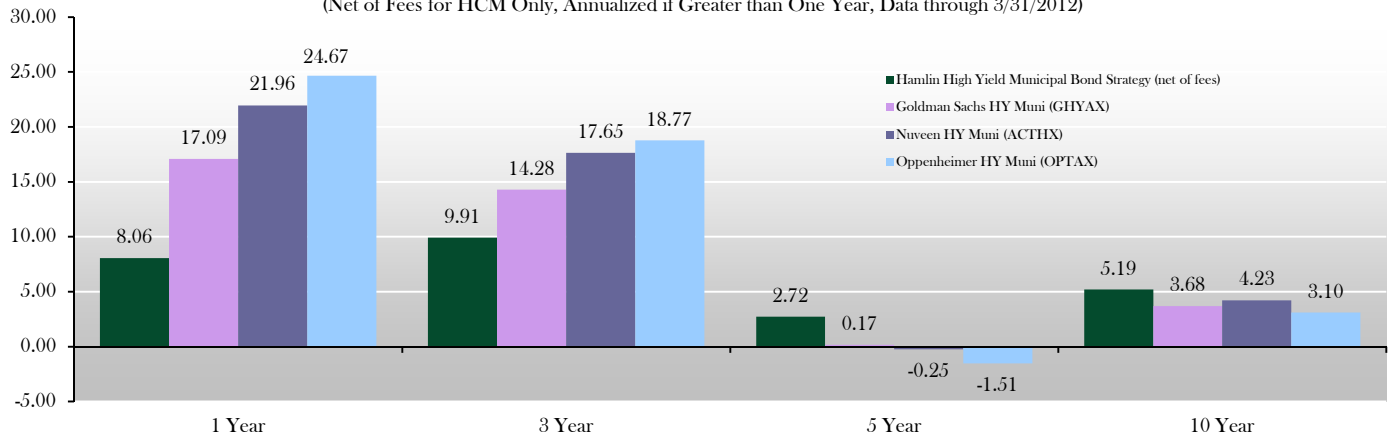
### HCM Calendar Returns vs. Selected High Yield Municipal Mutual Funds

(Net of Fees for HCM Only)

	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	YTD
Hamlin Capital (Net of Fees)	4.54	7.18	9.07	7.51	7.94	6.81	4.26	-16.73	16.35	7.06	6.13	1.80
Goldman (GHYAX)	7.30	7.41	8.84	6.63	7.21	7.86	-7.12	-31.10	28.54	4.83	9.90	5.84
Oppenheimer (OPTAX)	2.36	8.02	7.75	8.69	7.83	7.40	-9.11	-41.59	42.69	0.30	16.40	5.90
Nuveen (NHMAX)	11.33	8.00	10.12	11.43	7.97	8.46	-5.10	-40.46	42.30	3.50	11.40	7.52

### HCM Rolling Returns vs. Selected High Yield Municipal Mutual Funds

(Net of Fees for HCM Only, Annualized if Greater than One Year, Data through 3/31/2012)



All information is provided for informational purposes only and should not be deemed as a recommendation to buy securities mentioned. The above information represents Hamlin's municipal bond allocation by state and sector, as of March 31, 2012. Each quarter, Hamlin uses this same objective, non-performance based criteria to represent the above. The Bond Only Composite was created April 1, 2006. Hamlin Capital Management, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Hamlin has been independently verified for the periods January 1, 2001 through December 31, 2008 by Ashland Partners & Company LLP. Beacon Verification Services began verification for Hamlin on January 1, 2009 through December 31, 2011. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Bond Only Composite has been examined for the periods beginning December 31, 2000 through December 31, 2011. The verification and performance examination reports are available upon request. The policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request. In January 2012, a material change was made to the performance and related statistics due to an error in the inclusion policy for this composite. This error has been corrected.

**HAMLIN CAPITAL MANAGEMENT, LLC**  
**BOND ONLY COMPOSITE**  
**ANNUAL DISCLOSURE PRESENTATION**

Year End	Total Firm Assets (millions)	Composite Assets		Performance Results				
		USD (millions)	Number of Accounts	Composite Net	Barclays High Yield Municipal Bond Index	Composite Dispersion	Composite 3yr SD	Barclays 3yr SD
2011	1,623	442	173	6.13%	9.25%	0.86%	2.67%	7.81%
2010	1,033	314	124	7.06%	7.80%	0.84%		
2009	714	220	90	16.35%	32.73%	1.64%		
2008	584	181	67	-16.73%	-27.01%	1.80%		
2007	734	173	50	4.27%	-2.28%	0.96%		
2006	869	153	55	6.81%	10.74%	1.14%		
2005	716	86	53	7.94%	8.58%	1.84%		
2004	501	53	33	8.27%	10.52%	1.61%		
2003	130	18	27	9.14%	13.22%	2.19%		
2002	49	17	29	7.22%	1.97%	2.63%		
2001	21	17	31	4.54%	4.45%	15.07%		

**The Bond Only Composite** consists of fully discretionary bond only accounts that are comprised of any amount of bonds and cash. There is a 1 year waiting period to be included in the composite. There is no minimum amount. The Barclays High Yield Municipal Bond Index is provided solely as widely recognized indices. They are in no way indicative of the strategy employed in this composite. It is Hamlin Capital Management, LLC's ("Hamlin") position that a meaningful benchmark is not available for this strategy due to the frequent and customized changes in allocation in individual accounts.

Hamlin is an independent registered investment advisory firm. Hamlin invests in fixed income and equities for separately managed accounts, as well as funds. In January 2004, Hamlin merged with RRH Capital Management Inc. and the performance returns are linked. Hamlin maintains a complete list and description of composites, which is available upon request.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented net of foreign withholding taxes, where applicable. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance. Returns are presented net of custodial and management fees and includes the reinvestment of all income. Net of fee performance was calculated using actual management fees. The annual composite dispersion is an asset-weighted standard deviation calculated for the accounts in the composite the entire year.

The management fee schedule is as follows: 1.00% on all assets. Actual investment advisory fees incurred by clients may vary. The Bond Only Composite was created April 1, 2006. Hamlin Capital Management, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Hamlin has been independently verified for the periods January 1, 2001 through December 31, 2008 by Ashland Partners & Company LLP. Beacon Verification Services began verification for Hamlin on January 1, 2009 through December 31, 2011. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Bond Only Composite has been examined for the periods beginning January 1, 2001 through December 31, 2011. The verification and performance examination reports are available upon request. The policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request. In January 2012, a material change was made to the performance and related statistics due to an error in the inclusion policy for this composite. This error has been corrected.